



Jean Madeline Aveda Institute Financial Planning

You need a plan

You need a financial plan to fund your education and start the career you want. Jean Madeline Aveda Institute offers several financing options to help you build a financial plan.



Options:

- 1) Federal Student Aid – Federal Pell Grant, Stafford Loans, Parent PLUS
- 2) Private Alternative Loans
- 3) Institutional Scholarships
- 4) Institutional Payment Plans

While you may receive grant or scholarship aid, it's possible you may need to borrow a low-interest loan or pay cash for all or a portion of your program.

Are you dependent or independent?

To determine the types and amounts of financial aid to include in your financial plan, you need to know whose information you must include on the FAFSA (Free Application for Federal Student Aid). If you are a dependent student, you will include yours and your parent's; if you are an independent student you will include yours and your spouse's, if married.

If you answer "Yes" to any of the questions below you are independent. If you answer "No" to every question, you are considered dependent and must report parent information on the FAFSA as well as yours.



Yes **No**

 Were you born before January 1, 1995?

 Are you married? (Answer "Yes" if you are separated but not divorced)

 Do you have children who will receive more than half of their support from you between July 1, 2018 and June 30, 2019?

 Do you have dependents (other than your children or spouse) who live with you and who receive more than half of their support from you, between July 1, 2018 – June 30, 2019.

You might also be independent if you are a veteran of the U.S. Armed Forces, your parents are deceased, you were in foster care or a ward of the court, an emancipated minor, in legal guardianship, or homeless. For complete details, complete the FAFSA.

You need to know

You need to know some things to build your best financial plan.

Federal Pell Grant

- Gift aid that doesn't need to be paid back
- Apply by completing the FAFSA (Free Application for Federal Student Aid) with income, assets, number in the household and number in college; FAFSA data will be used to calculate your EFC (Expected Family Contribution; EFC is used to calculate your award amount)
- 2018-2019 Maximum Award is \$6,095 depending on your FAFSA data

Stafford Loan (Subsidized & Unsubsidized)

Both Subsidized & Unsubsidized

- Loan that must be repaid to the lender (U.S. Department of Education)
- Apply by completing the FAFSA (Free Application for Federal Student Aid) and the Master Promissory Note, promising to repay your loan
- July 1, 2018 – June 30, 2019 fixed interest rate of 5.05%
- 1.066% of the loan is retained by the lender as an Origination Fee – this will change to 1.062% after October 1, 2018 through September 30, 2019.
- Repayment begins six months after leaving school (grace period)
- Standard repayment allows you to take up to ten years to pay off your loan with a minimum payment of \$50. Payment may be more depending on the total amount of the loans you borrow
- Other than the Standard Repayment Plan, choices include Pay As You Earn, Income-Based, Income-Contingent, Graduated, Extended
- No penalty for paying off your loan early

Subsidized Only

- A Subsidized Stafford Loan means the federal government pays the interest (subsidizes) on the loan while you're in school, during your grace period and during periods of deferment
- Must have financial need defined by the U.S. Department of Education
- Maximum loan is \$3,500 for 900 clock hours; prorated for periods less than 900 clock hours

Unsubsidized Only

- An Unsubsidized Stafford Loan means the federal government does not pay the interest on the loan; you are required to pay all interest accrued on the loan while in school, during the grace period, and while the loan is in repayment, deferment, or forbearance
- You don't have to have financial need as defined by the U.S. Department of Education
- Dependent Student: Maximum loan is \$2,000 for 900 clock hours; prorated for periods less than 900 clock hours
- Independent Student: Maximum loan is \$6,000 for 900 clock hours; prorated for periods less than 900 clock hours

Parent Loan for Undergraduate Students (PLUS Loan-Parent Borrower)

- Loan that must be repaid to the lender (U.S. Department of Education)
- Apply by completing the FAFSA (Free Application for Federal Student Aid) and the parent completing the PLUS Master Promissory Note, promising to repay the loan
- Your parent doesn't have to have financial need as defined by the U.S. Department of Education (Cost of Attendance – EFC = Need)
- July 1, 2018-June 30, 2019 fixed interest rate of 7.6%
- 4.264% of the loan is retained by the lender as an Origination Fee – this will change to 4.248% after October 1, 2018 through September 30, 2019.
- Maximum PLUS Loan is the cost of attendance minus all other financial aid
- Repayment begins 60 days after the loan is fully disbursed. Parent may defer payments for six months after the student leaves school
- Standard repayment allows you to take up to ten years to pay off your loan with a minimum payment of \$50. Payment may be more depending upon the total amount of the loans your parent borrows
- Besides Standard Repayment Plan: Graduated, Extended
- Approval subject to credit authorization by the U.S. Dept. of Education

Private Alternative Loans

- Loans that must be repaid to the lender (a private bank, credit union, or other agency that will lend money for educational purposes)
- Stafford and PLUS loans usually have better loan terms than Private Alternative Loans
- Loan terms vary and are set by the lender
- Private alternative loans require a credit check with a qualifying credit score
- The student may find his/her private lender or check with the school for lenders currently making private loans to Institute students

Institutional Scholarships

- Periodically, the Institute offers scholarship opportunities for prospective students
- Prospective students should ask about any scholarship opportunities during the enrollment process

Dependent Student – Sample Payment Plans

Note: The charges below are used for sample purposes only

Cosmetology		Maximum Pell Grant Estimate	Minimum Pell Grant Estimate	Average (4) Pell Grant Estimate
Tuition & Kit Charges		20,080.00	20,080.00	20,080.00
Kit deposit paid in advance	(-)	1000.00	1000.00	1000.00
Average Pell Grant	(-)	6,095.00	0.00	3,745.00
Net Price	(=)	12,985.00	19,080.00	15,335.00
Subsidized Stafford Loan	(-)	5,250.00	5,250.00	5,250.00
Unsubsidized Stafford Loan	(-)	2,778.00	2,778.00	2,778.00
Parent Loan for Undergraduate Students (PLUS Loan)	(-)	4,957.00	11,052.00	7,307.00
Ending Balance	(=)	0.00	0.00	0.00

Cosmetology Limited License		Maximum Pell Grant Estimate	Minimum Pell Grant Estimate	Average (4) Pell Grant Estimate
Tuition & Kit Charges		7,300.00	7,300.00	7,300.00
Average Pell Grant	(-)	0.00	0.00	0.00
Net Price	(=)	7,300.00	7,300.00	7,300.00
Subsidized Stafford Loan	(-)	1,944.00	1,944.00	1,944.00
Unsubsidized Stafford Loan	(-)	1,111.00	1,111.00	1,111.00
Parent Loan for Undergraduate Students (PLUS Loan)	(-)	4,245.00	4,245.00	4,245.00
Ending Balance	(=)	0.00	0.00	0.00

- (1) All figures (charges, federal student aid, remaining balances, and ending balances) are estimates only.
- (2) Actual financial aid awards are based on your individual FAFSA information and meeting eligibility.
- (3) The Average Pell Grant amount for the Cosmetology program is based on only one award year, not the full program.
- (4) The Average Pell Grant estimate amount is calculated using the following formula: The total amount of 2018/2019 Pell Grants disbursed to students in the program divided by the number of students in the program that were enrolled and completed a 2018/2019 FAFSA.
- (5) Loan estimates are based on the entire length of the program.
- (6) Loan amounts shown are gross amounts, not net. The actual net amount received will be less.
- (7) Parents of a dependent are not required to borrow a PLUS loan, but the student may take advantage of other options: Private Alternative Loan, Cash payments, Institutional and Outside Scholarships and Grants.
- (8) Estimates will vary for applicants enrolling with re-enrolling students.

Independent Student – Sample Payment Plans

Note: The charges below are used for sample purposes only

Cosmetology		Maximum Pell Grant Estimate	Minimum Pell Grant Estimate	Average (4) Pell Grant Estimate
Tuition & Kit Charges		\$20,080.00	\$20,080.00	\$20,080.00
Kit deposit paid in advance	(-)	1000.00	1000.00	1000.00
Federal Pell Grant	(-)	6095.00	0.00	3,745.00
Net Price	(=)	12,985.00	19,080.00	15,335.00
Subsidized Stafford Loan	(-)	5,250.00	5,250.00	5,250.00
Unsubsidized Stafford Loan	(-)	8,333.00	8,333.00	8,333.00
Remaining Balance	(-)	(598.00)	5,497.00	1,752.00
Alternative Payment Options: Private Loan, TFC Financing, Cash Payments, Institutional and Outside Scholarships and Grants		0.00	5,497.00	1,752.00
Ending Balance	(=)	0.00	0.00	0.00

Cosmetology Limited License		Maximum Pell Grant Estimate	Minimum Pell Grant Estimate	Average (4) Pell Grant Estimate
Tuition & Kit Charges		7,300.00	7,300.00	7,300.00
Federal Pell Grant	(-)	0.00	0.00	0.00
Net Price	(=)	7,300.00	7,300.00	7,300.00
Subsidized Stafford Loan	(-)	1,944.00	1,944.00	1,944.00
Unsubsidized Stafford Loan	(-)	3,333.00	3,333.00	3,333.00
Remaining Balance	(-)	2,023.00	2,023.00	2,023.00
Alternative Payment Options: Private Loan, TFC Financing, Cash Payments, Institutional and Outside Scholarships and Grants		2,023.00	2,023.00	2,023.00
Ending Balance	(=)	0.00	0.00	0.00

- (1) All figures (Charges, Federal Student Aid, Remaining Balances) are estimates only.
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- (5) Loan estimates are based on the entire length of the program.
- (6) Loan amounts shown are gross amounts, not net. The actual net amount received will be less.
- (7) Estimates will vary for applicants enrolling with re-enrolling students.

Take the time, you're worth it

1. Get your FSA ID today (10 minutes) <http://fsaid.ed.gov>
2. Complete your FAFSA as soon as you (and your parent, if dependent)
3. Be sure to enter Jean Madeline Aveda Institute's school code on the FAFSA (026161)
4. Complete your Stafford Master Promissory Note (30 minutes) www.studentloans.gov
5. Complete your Stafford Entrance Counseling (30 minutes) www.studentloans.gov
6. Complete miscellaneous paperwork as received from the Financial Aid Office (20 minutes)

We're here to help you

www.studentaid.gov, General Consumer Information about Federal Student Aid

If you have questions or need help with your financial aid, please contact a Jean Madeline Aveda Institute staff member below.

Queen Village Campus

- **Melissa Crowley**, Director of Financial Aid & Student Services 215.574.9670 ext. 1131
- **Jena Montecalvo**, Financial Aid & Student Services Representative 215.574.9670 ext. 1125

Northeast Philadelphia Campus (Moving to Neshaminy Mall location)

- **Michelle Paleafico**, Financial Aid & Student Services Representative 215.332.2000 ext. 1714

University City Campus

- **Lauren Schwarz**, Financial Aid & Student Services Representative 215.386.0404 ext. 1916

Facts & Figures

To have a profession as a licensed cosmetologist, individuals must meet state board requirements. For more information, visit: www.pearson.com/pa/cosmetology

At Jean Madeline Aveda Institute, we prepare salon-ready graduates. Our overall licensure rate is 85.7%*.

We connect students and alumni to jobs in the beauty industry. As alumni, you will always have access to exclusive job opportunities shared with us. Our job placement rate is 80.1%*.

Industry Outlook from The Bureau of Labor Statistics**

- The number of personal appearance jobs is projected to jump 31% between 2008 and 2018, nearly three times the rate of growth total U.S. employment during the same period.
- Hairdresser, hair stylist and cosmetologist positions are expected to increase by 31%.
- Skincare Specialist Career Outlook: Job opportunities are projected to grow 51%.
- Cosmetology Career Outlook: Job opportunities expected to increase by 31%

You get what you pay for. At JMAI that includes...

- An excellent education with a unique curriculum developed through 30 years of experience in the cosmetology school business
- People who care about you and your success
- 85.7%* pass rate on state licensure exams

*Rates collected from the 2016 NACCAS Annual Report

**Industry statistics obtained from BeautySchools.org